

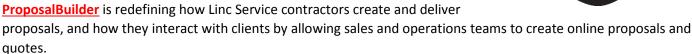
## Now Available: Online ProposalBuilder Training Sessions

## **Proposal**Builder™

<u>TEGG University</u> has developed online training sessions to help Maintenance Sales Representatives and DES Sales Representatives better understand how to use TEGG's revolutionary customer engagement tool, ProposalBuilder.

<u>ProposalBuilder for MSRs (SALE 2401)</u> and <u>ProposalBuilder for DES (SALE 2402)</u> teaches sales representatives how to create ProposalBuilder profiles, populate an asset library, and download a proposal. It will also include lessons on creating proposals to be sent via email, and how to track each proposals' analytics.

These training sessions are available now by visiting <u>TEGG University's</u> <u>Course Section</u>.



ProposalBuilder allows sales teams to create online sales materials using existing information to create, send, track and execute customized proposals and sales agreements from their office or mobile device.

ProposalBuilder is mobile friendly and allows on-the-go updates to existing agreements, and lets clients review, interact with and approve sales materials from any device. It also instantly delivers text messages or email alerts to the sales team when clients open proposals, which pages they examine and how much time is spent on each page to give the team insight into the clients' specific interest. The program's design also allows for it to be customized to meet each franchises' individual needs.

<u>Click here</u> to register for ProposalBuilder or contact your AVP for more information.

TEGG University offers about <u>80 job-specific, leadership, and management training courses</u>, both on-site and online. It also offers <u>Associate Degree and five Bachelor Degree programs</u>.

In addition to courses and degree programs, TEGG University also offers an **Executive Education** program, online **Skillport Learning**, **Customer Service Certification**, **NICET Certification**, and technical training.

For more information on enrolling in TEGG University courses or degree programs, or training programs, contact ABM Franchising Group's Manager of Education and Training, <u>Kristin Wissinger</u>.

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