

Fawn Allen, ABM Franchising Group's Maintenance Sales Advocate

I am pleased to announce that Fawn Allen has joined ABM Franchising Group as Maintenance Sales Advocate.



Fawn joined ABM in 2017 as a Maintenance Sales Executive for ABM Building Solutions – Atlanta. She honed her maintenance sales skills in the role under the leadership of her Sales Manager, Jason Bulger, and she earned a 2019 Diamond Award. As of her transition to her new role of Maintenance Sales Advocate, she ranked #1 in the country for maintenance sales among our company-owned franchises.

Fawn began her career as a Lead Sales Representative at AT&T in Dallas and Austin, Texas for seven years. She then moved into a Key Account

Manager position with Texas Building Services, where she hired, developed and lead a team to maintain 37 facilities in the Austin, San Antonio, and Houston markets, before moving to Atlanta.

As Maintenance Sales Advocate, Fawn will be responsible for supporting Linc Service and TEGG Maintenance Sales Reps and advising them on how to create success in their roles, learning and applying the Linc / TEGG selling system. Fawn resides in Atlanta with her husband, Richard, and their two children.

Please join me in congratulating and supporting Fawn in her new role! Fawn's first day with ABM Franchising Group was Tuesday, February 18 and she can be reached at Fawn.Allen@abm.com.

Sincerely,

Kelly Pnacek Senior Area Vice President ABM Franchising Group