

## Linc Service In the News



As seen in...



### **ABM Increases International Presence by Adding a New Location in the Cayman Islands** OCT 4, 2012

#### *Otis Air Conditioning Joins ABM Franchising Group*

ABM (NYSE:ABM), a leading provider of integrated facility solutions, announced that its subsidiary Linc Network, LLC has signed a franchise agreement with Otis Air Conditioning Ltd., a heating, ventilation, air conditioning, and refrigeration (HVACR) service provider based out of George Town, Grand Cayman. Otis Air Conditioning is the network's first contractor located in the Western Caribbean.

"We welcome Otis Air Conditioning to our network," said Bert Kendall, Chief Operating Officer of ABM Franchising Group. "Otis Air Conditioning's industry experience coupled with our proven processes will allow them to expand their presence in the Cayman Islands and further distinguish themselves from competitors by providing world-class services for clients. Additionally, this is an important step in the ABM family's continuous drive towards expanding internationally."

As a franchise of Linc Network, Otis Air Conditioning will be joining ABM Franchising Group, a portfolio of franchise networks that deliver a wide range of mechanical and electrical service and preventive maintenance solutions to commercial, industrial, and residential buildings. The franchising group consists of four franchise brands, Linc Service, GreenHomes America, TEGG, and CurrentSAFE. Otis Air Conditioning will be a part of ABM's Linc Service® network, specializing in meeting the mechanical service needs of clients across multiple markets – from commercial office buildings, educational institutions, and municipalities to hospitals, data centers, and industrial facilities.



"We are absolutely delighted about joining ABM Franchising Group," said Jane Peck, General Manager for Otis Air Conditioning. "The knowledge and expertise shared among the franchise network will help us provide our existing and future clients with reduced owning and operating costs."

Incorporated in 1993, Otis Air Conditioning has grown to become Cayman Island's leading specialist in engineering, design, installation, maintenance, and energy management. Otis' technicians are experienced in the industry, offering more than 125 years of collective experience for industrial, commercial, residential and marine clients. Otis also supports many local charities, schools, clubs, as well as the Breast Cancer foundation, international fishing tournament, and most recently the U19 Cayman Rugby squad.



"We believe that Otis Air Conditioning becoming a Linc Service contractor will bring a new, diverse outlook to building maintenance here in the Cayman Islands," said Sean Hill of Otis Air Conditioning. "With highly skilled technicians and a dedicated sales and operations

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team, Otis Air Conditioning looks forward to a great future as a part of the ABM team.”

## **ABOUT ABM**

ABM (NYSE:ABM) is a leading provider of integrated facility solutions. Thousands of commercial, industrial, government and retail clients outsource non-core functions to ABM for consistent quality service that meets their specialized facility needs. In addition to building solutions, ABM’s capabilities include commercial cleaning, maintenance and repair, HVAC, electrical, landscaping, parking and security, through stand-alone or integrated solutions. With revenues exceeding \$4 billion and nearly 100,000 employees ABM delivers custom facility solutions across multiple industries. ABM Industries Incorporated, which operates through its subsidiaries, was founded in 1909. For more information, visit [www.abm.com](http://www.abm.com).

## **ABOUT ABM FRANCHISING GROUP**

ABM Franchising Group, an operating unit of ABM, is a portfolio of franchise networks that deliver comprehensive mechanical and electrical service and preventive maintenance solutions to commercial, industrial, and residential buildings. The franchising group consists of four franchise brands, Linc Service, GreenHomes America, TEGG, and CurrentSAFE. Linc Service and TEGG specialize in meeting each client’s unique needs across multiple markets – from commercial office buildings, educational institutions, and municipalities to hospitals, data centers, and industrial facilities. As providers to residential buildings, GreenHomes America offers integrated home performance solutions and CurrentSAFE provides certified electrical safety. The international network is comprised of more than 300 mechanical and electrical contractors located in over twenty countries.

**ABM Media Contact:**  
Ashley Reiff  
[ashley.reiff@abm.com](mailto:ashley.reiff@abm.com)  
770.521.7558