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Halifax County Partners with Linc Services to Save Taxpayers 23% of Energy Costs via Innovative Facilities Revitalization Program

Performance Contracting Project will Provide over One Million in Capital Improvements

Halifax County, VA – October 10, 2011 – Halifax County, Virginia, has teamed with Linc Services, LLC, (Linc) to take a proactive approach to reduce energy consumption without any incremental increase in tax burden on county taxpayers. The renovation project covering four county buildings, which began in June 2011 and is estimated to be completed in October 2011, is designed to provide over \$1,000,000 in capital improvements, which Halifax County will use to address several critical facility needs.

Linc's Bundled Energy Solutions project will provide a more comfortable working environment for building occupants while also improving the exterior esthetics without added taxpayer burden or increase to the county's existing budget. The project is guaranteed to reduce energy consumption by 23%, which will be verified by the State of Virginia, as required.

"We are excited to implement this strategic project, which will create energy-efficient buildings in our move towards becoming a more sustainable county," says Halifax County Administrator, George Nester. "The program will help us reduce and stabilize our energy and operational costs, and save taxpayer dollars because of the self-funding nature of the Linc program achieved through grant funds and energy efficiency savings."

The four county buildings being retrofitted include the courthouse, county administration building, Farm Services/Halifax Branch Library, and the Mary Bethune complex. The buildings will undergo a significant renovation, including new high-efficiency heating and cooling systems, recommissioning of remaining heating and cooling systems, and new energy-efficient lighting. Additionally, the courthouse had the heating system modified to include new high efficiency propane boilers; the administration building will receive aesthetic improvements through the installation of energy-efficient vinyl windows; and the Farm Services building will produce its own energy through the newly-installed photovoltaic solar panels with a total capacity of ten kilowatts (kW). Data is captured from the solar panels in fifteen minute increments to provide a detailed analysis of the power generation and carbon offset. Real time feedback can be viewed from a monitor located in the library as well as an online website hosted by Deck Monitoring, a certified provider of monitoring services for renewable energy systems.

“Linc is pleased to assist Halifax County in building a financial and technical solution which allowed the county to maximize the impact of their American Reinvestment and Recovery Act (ARRA) grant,” said Jeffrey Buennemeyer, Linc Services’ Vice President – Mid-Atlantic. “With tax revenues shrinking, local communities are under tremendous pressure to do more with less. They must maintain their aging facilities with the added pressure to take a leadership role in energy efficiency and carbon footprint reduction. The program Linc developed has helped the county in all of these key areas and I am very proud that our team has had the opportunity to partner with Halifax County, VA in the achievement of their goals.”

Linc’s project is partially funded through the ARRA, also known as the federal economic stimulus program, and through a required local funding match of twenty percent of the total project cost. The grant funds come from the U.S. Department of Energy and are administered in Virginia by the Virginia Department of Mines, Minerals, and Energy (VDMME). The project promotes energy efficiency and energy conservation goals as specified in the Virginia Energy Plan.

“Many facility owners are finding energy-efficient programs beneficial in more ways than one,” said Linc Network, LLC President Scott Giacobbe. “Our ability to reduce energy usage and the carbon footprint of the buildings without increasing owning and operating expenses allows us to meet Halifax County’s goals for the project. We are focused on helping all of our clients and building owners make their facilities more efficient, safe, and sustainable while maximizing their asset value. It’s a win-win for everyone involved.”

About Linc Services, LLC

Virginia-based Linc Services, LLC is a fast growing company with more than 150 locations across the United States, Canada, Mexico, Bermuda and South Africa. As a Linc Service® Contractor, Linc Services follows the disciplines of the Linc System® in delivering the highest quality energy and facility solutions. Bundled Energy Solutions refers to a comprehensive package of energy conservation services, provided by Linc, which maximizes facilities’ energy efficiency while lowering their cost of operations. For more information on Linc, visit www.thelincgroup.com or www.lincservice.com. Linc Network and Linc Services are ABM Industries Incorporated (NYSE:ABM) companies, a leading provider of integrated facility services. For more information, please visit www.abm.com.

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