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Columbia County Contracts with Linc Mechanical to Save Millions and Reduce Energy Consumption

Bundled Energy Solutions Project Produces \$4.9 Million in Immediate Capital Improvements for the County

Columbia County, PA – October 10, 2011 – Linc Mechanical, LLC (Linc) is in the process of completing major renovations for seven buildings in Columbia County, Pennsylvania. The unique financial structure is designed to produce \$4.9 million in immediate capital for county-owned facilities without the need to increase tax levies upon the community. Two franchisees from the Linc Service Network, Energy Technologies, Inc. and Intercon Automation, Inc., are also involved in the energy-efficient project providing a turnkey energy management system.

“Our ability to address the infrastructure needs of the buildings without increasing owning and operating expenses allows us to meet Columbia County’s goal for the project,” said Linc Network, LLC President Scott Giacobbe. “We are focused on helping all of our clients and building owners make their facilities more efficient, safe, and sustainable while maximizing their asset value. It’s a win-win for everyone involved.”

Linc’s Bundled Energy Solutions project, which began in July 2011, will provide better comfort for building occupants and extend the useful life of several facilities for at least a decade, all accomplished through the utilization of the client’s existing budget. Linc’s public finance acumen allowed the program to be structured in a manner most advantageous to the County.

“We are excited to implement this strategic project, which will fund 30-year infrastructure assets through our existing operating budget,” said Columbia County Commissioner Bill Soberick. “This program will reduce and stabilize our energy and operational costs without increasing taxpayer burden.”

A key focus of the Columbia County project was the courthouse. Built in the 1840’s, the courthouse will undergo major renovations including a new roof and heating system which will be installed to replace the existing inefficient systems. While the improvements are greatly needed, the historical nature of the facility will be preserved. The prison also will receive many upgrades in an effort to become more efficient – including a new roof, instantaneous hot water heaters, HVAC units, and the implementation of several water conservation measures. The courthouse, prison, County annex, and 911 center are among the

buildings that will receive new automation systems to provide building scheduling and detailed energy consumption modeling. The project scope includes high efficient lighting upgrades and retro-commissioning of the existing HVAC systems. Linc will also provide oversight and project management for the Information Technology and Sawmill parking lot resurfacing projects. The estimated completion date for the project is March 2012.

Through the combined efforts of Linc and the County, a Pennsylvania grant intended to install a solar voltaic system was amended to improve the financial performance of the project. Taking this approach has enabled the County to install several capital intensive HVAC replacements that would have otherwise waited for years and been done at the expense of taxpayers.

“Linc is honored to assist the people of Columbia County in addressing their infrastructure needs,” said Kevin Kovak, Linc’ General Manager – Pittsburgh. “Our team understands the financial challenges all counties are facing in these unprecedented times. We work tirelessly to structure our programs so they are both taxpayer and spending neutral as measured against the current operating baseline. The Columbia County project is yet another example of Linc’s unequaled skills in these areas.”

Gail Kipp, Columbia County Chief Clerk, said: “There were numerous companies interested in working with Columbia County, but Linc’s unique financial application to our needs yielded significantly higher results and provides County residents with the greatest value.”

About Columbia County, Pennsylvania

Columbia County, which was established in 1813, is a county located in the U.S. state of Pennsylvania. Columbia County has a population of more than 67,000 residents. The county seat for Columbia County is Bloomsburg, Pennsylvania.

About Linc Mechanical, LLC

Pittsburgh-based Linc Mechanical, LLC is a Linc Service® Contractor, that follows the disciplines of the Linc System® in delivering the highest quality energy and facility solutions. Bundled Energy Solutions refers to a comprehensive package of energy conservation services, provided by Linc, which maximizes facilities’ energy efficiency while lowering their cost of operations. For more information on Linc, visit www.thelincgroup.com or www.lincservice.com. Linc Mechanical, Linc Network and Linc Services are ABM Industries Incorporated (NYSE:ABM) companies, a leading provider of integrated facility services. For more information, please visit www.abm.com.

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