



NEWS RELEASE

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LINC MECHANICAL & HAYS SERVICE SUPPLY BUNDLED ENERGY SOLUTIONS FOR WESLEYAN COLLEGE

PITTSBURGH – June 4, 2008 – A pair of Linc Service® Contractors are providing a package of bundled energy solutions (BES) for Wesleyan College that will save the school an estimated \$4.8 million over the next 10 years.

The two Linc Service Contractors in Georgia – Linc Mechanical, LLC and Hays Service – are working together for Wesleyan, a women's college located just five miles from Hays' headquarters in Macon, Georgia. Bundled Energy Solutions (BES) refers to a comprehensive package of energy conservation services, provided by Linc Service Contractors, which maximizes facilities' energy efficiency and lowers their cost of operations. The \$3 million project, which began in mid-May and will be finished by the end of this year, will save Wesleyan an estimated \$424,000 in the first year alone.

While Hays is handling HVAC duties, the Linc Mechanical team – led by GM Todd Pierson – is providing project management, controls services, and new lighting.

In addition to replacing all the air conditioning units in the dormitories, which had been breaking constantly and causing a lot of complaints, the project calls for new lighting in selected buildings and chiller repairs. Linc® will also install state-of-the-art DDC controls and replace a steamer in the school's kitchen.

“Our process packages these improvements in a way that will result in significant energy and operational cost savings for Wesleyan College,” Pierson said. “Most of the work will be done by the end of the summer, so students, faculty, and staff will start seeing and feeling the benefits of this project immediately.”

Both franchise locations first laid the groundwork for the project more than a year ago when they met with school officials to present Linc's BES capabilities. Prior to the meeting, the team at Hays Service – led by Principal Cal Hays – had been performing some maintenance work, and a lot of repairs, at Wesleyan. During this time, Hays noted that the school had a large amount of old equipment that needed to be repaired or replaced.

They also learned that school representatives felt the college was spending too much money on energy and was interested in Linc's BES offering. Hays instantly recognized the potential for a large-scale project, and knew that having a partner like Linc Mechanical on board would greatly strengthen the service he could provide for the school. That's when he contacted Pierson and proposed the idea of a partnership.

“I knew that Linc Mechanical had extensive BES experience, especially with schools, so I felt strongly that we should work with them,” Hays said. “Linc Mechanical has a phenomenal track record working with schools, and that's very powerful. Todd and his team have done everything that we could have expected.”

As it turned out, Hays Service had a unique connection to Wesleyan College: Cal Hays' father and grandfather actually had performed work on the school dating as far back as the 1950s.

Further strengthening the team's experience was the fact that Linc Mechanical already was providing service for four other colleges in Georgia: Brenau University (Gainesville); LaGrange College (LaGrange); Morehouse College (Atlanta); and Shorter College (Rome). Linc Mechanical Operations Manager Kent Sauls supported multiple aspects of the project, while Linc's Director of Technical Solutions Kevin Brown and VP of BES Bill Maurer contributed valuable information about green building initiatives.

In addition to its work with colleges and universities, Linc Mechanical has completed BES projects for numerous elementary schools, middle schools, and high schools in Georgia that have helped them achieve the ENERGY STAR distinction from the U.S. Environmental Protection Agency. Protecting the environment through energy efficient products and practices, the ENERGY STAR program scores the energy performance of commercial and industrial facilities on a 1-100 scale, with those facilities achieving a score of 75 or higher being eligible for the ENERGY STAR distinction. Widely considered as the national symbol for energy efficiency in America, earning ENERGY STAR certification means that a building is among the top 25% of facilities in the country for energy performance.

As the world's oldest women's college, Wesleyan was established in 1836 and became the first college to grant degrees to women. Hays said he's happy to be working with an institution that has been such an important part of the Macon community for many years. Moreover, Hays said, the BES project will help Wesleyan with its American College and University Presidents Climate Commitment, which asks colleges to decrease energy consumption and work toward carbon neutrality by adopting green building standards and embracing energy-efficient appliances.

"This project shows how the power of the Linc Service® Network can be a very powerful tool for colleges and universities," said Linc Network, LLC President & CEO Scott Giacobbe. "Whenever Linc Service Contractors work together for the greater good of a customer, the results are outstanding. Wesleyan College and all of its constituents will be experiencing the benefits of this project for years to come."

Both Hays Service (based in Macon, Ga.) and Linc Mechanical (based in Alpharetta, Ga.) are part of the Linc Service Network, a growing organization of mechanical contractors with more than 140 members across the United States, Canada, Bermuda, and Mexico. As the exclusive Linc Service Contractor in central Georgia, Hays Service specializes in preventive maintenance for the commercial HVAC industry while offering services such as retrofits, design-build, budgeting and cost analysis, and customized equipment maintenance. Linc Mechanical is a subsidiary of The Linc Group, LLC (TLG), one of the nation's most successful, single source providers of high value facilities management and building system services.

Linc Network, LLC, headquartered in Pittsburgh, Pa., and Atlanta, Ga., is the franchisor of the Linc System[®], a business format for operating a commercial heating, ventilation and air conditioning (HVAC) service business. Founded in 1979, the Linc Service Network provides energy solutions to commercial building owners worldwide. For more information, visit Linc's Web site at www.lincservice.com. Linc Network, LLC, is part of The Linc Group (TLG), one of the nation's most successful, single source providers of high-value facilities management and building system services. TLG maintains its corporate office in Irvine, Calif. Collectively, TLG companies service more than 20,000 facilities in 45 states and select international markets through a professional workforce totaling more than 2,400 employees. For more information about TLG and its companies, visit www.thelincgroup.com.

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