



## NEWS RELEASE

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### **LINC NETWORK NAMED ONE OF TOP 200 FRANCHISE SYSTEMS BY *FRANCHISE TIMES***

**PITTSBURGH – November 25, 2008 –** *Franchise Times* has ranked Linc Network, LLC #130 on its annual list of the country's Top 200 franchise systems.

Inclusion on the list, which is based on worldwide system sales for 2007, signifies Linc's status as one of the largest players in the franchising industry. The magazine compiled the list after months of collecting sales and unit count data from more than 1,000 companies, ranging from multinational household names to lesser-known franchisors. Worldwide sales for the Top 200 grew nearly 4.8 percent from last year's total of \$445 billion.

To qualify for consideration, at least 20 percent of a franchise organization's total units must be operated by franchisees. At #130, up 13 spots from last year's #143 ranking, Linc® easily met this criterion with 84 percent of its franchise locations being operated by independently owned mechanical contractors. Another important qualification was systemwide sales, which consisted of the total sales in 2007 from both Linc's company- and franchisee-operated locations.

## **LINC MAKES FRANCHISE TIMES' TOP 200 LIST – PAGE 2**

Linc's franchise locations, a global group of world-class service providers, comprise the Linc Service® Network, a growing, 145+ -member organization spanning the United States, Canada, Mexico, and Bermuda. These locations, known as Linc Service® Contractors, follow the disciplines of the Linc System® in delivering preventive maintenance – as well as heating, ventilation, and air conditioning (HVAC) service and bundled energy solutions – to the commercial market. So far this year, Linc has added 12 new franchise locations to its service network.

“We're very proud to be named one of the Top 200 franchise systems for the second year in a row,” said Linc Network President & CEO Scott Giacobbe. “Despite a challenging economy, the Linc Service Network has expanded into new markets and continues to grow at a steady pace. We look forward to ascending this list with an even stronger ranking in 2009.”

Headquartered in Pittsburgh, Pa., and Atlanta, Ga., Linc Network, LLC is the franchisor of the Linc System, a business format for operating a commercial heating, ventilation and air conditioning (HVAC) service business. Founded in 1979, the Linc Service Network provides energy solutions to commercial building owners worldwide. For more information, visit Linc's Web site at [www.lincservice.com](http://www.lincservice.com). Linc Network, LLC, is part of The Linc Group (TLG), one of the nation's most successful, single source providers of high-value facilities management and building system services. TLG maintains its corporate office in Irvine, Calif. Collectively, TLG companies service more than 20,000 facilities in 45 states and select international markets through a professional workforce totaling more than 2,400 employees. For more information about TLG and its companies, visit [www.thelincgroup.com](http://www.thelincgroup.com).

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