



NEWS RELEASE

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LINC NETWORK, LLC CONNECTS WITH NUTMEG SYSTEM SERVICES

Norwich, Connecticut-based General Contractor Signs Franchise Agreement

PITTSBURGH – November 2, 2007 – The Linc Service® Network has expanded in the New England market.

Norwich, Connecticut-based Nutmeg System Services – a general contractor located 35 miles southeast of Hartford – has obtained the franchise rights to sell Linc Service® to customers in the counties of New London, Windham, Middlesex, Tolland, and Hartford. Nutmeg is the fifth Linc Service® Contractor in the New England area to join the growing, 130-member Network that spans the United States, Canada and Bermuda. Linc Service Contractors follow the disciplines of the Linc System® in delivering preventive maintenance – as well as heating, ventilation and air conditioning (HVAC) service and bundled energy solutions – to the commercial market.

Determined to make an informed decision, Nutmeg President Jason Bugbee learned as much as possible about the Linc Service Network before his company became a member. After an informative meeting with Linc late last year, he spoke with seven Linc Service Contractors over a seven month span to learn about their experiences as franchise locations using the Linc System. Needless to say, Bugbee liked what he heard.

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“The positive references we received from other Linc Service Contractors were a big, if not the biggest, factor in our decision-making process,” Bugbee said. “Everyone was very upbeat and enthusiastic about their operations. They talked about how much they’ve grown as a result of Linc’s structured, disciplined approach to the service business.”

Bugbee added that the continuing education and additional training aspects of Linc will be a major benefit to Nutmeg. He was also drawn to the idea that the Network functions as a large peer group for everyone’s mutual benefit. Nutmeg System Services is a subsidiary of The Nutmeg Companies, Inc., a general contractor focusing on public work, specifically federal government renovation, repair, remodeling and new construction. Originally known as Nutmeg Mechanical when it began as a mechanical contractor 19 years ago, the company has been a general contractor since 1995.

“Linc Service Contractors have the ability to offer their customers a world of resources with a local presence, and that’s why Nutmeg is now a member of the Linc Service Network,” said Linc Network, LLC President & CEO Scott Giacobbe. “We always preach about the power of our Network, and it’s clear that Nutmeg believes our Network will help grow its business. We know Jason & Co. will show they are the best of the best in the Hartford market.”

Linc Network, LLC, headquartered in Pittsburgh, Pa., and Atlanta, Ga., is the franchisor of the Linc System, a business format for operating a commercial heating, ventilation and air conditioning (HVAC) service business. Founded in 1979, the Linc Service Network provides energy solutions to commercial building owners worldwide. For more information, visit Linc’s Web site at www.lincservice.com. Linc Network, LLC, is part of The Linc Group (TLG), one of the nation’s most innovative providers of facility performance services to building owners and operators. TLG maintains its corporate office in Irvine, Calif. Collectively, TLG companies service more than 15,000 facilities in 42 states and in select international markets through a professional workforce totaling more than 2,400 employees. For more information about TLG and its companies, visit www.thelincgroup.com.

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