



NEWS RELEASE

Contact:

Lori Bonham
Marketing Communications Manager
Linc Network, LLC
501 Technology Drive
Canonsburg, PA 15317
Phone: 724.873.2944
E-mail: Lori.Bonham@thelincgroup.com

LINC NETWORK, LLC NAMED ONE OF TOP 200 FRANCHISE SYSTEMS BY *FRANCHISE TIMES*

PITTSBURGH – November 13, 2007 – *Franchise Times* recently named Linc Network, LLC one of the country's 200 largest franchise companies, based on worldwide system sales for 2006.

Inclusion on the annual list signifies a company's status as one of the largest players in the franchising industry. The magazine compiled the list after months of collecting sales and unit count data from more than 1,000 companies, ranging from multinational household names to lesser-known franchisors. Collectively, the companies of the Top 200 managed worldwide sales of nearly \$445 billion, an impressive 6.4 percent increase from 2005.

To qualify for consideration by the magazine, at least 20 percent of a franchise organization's total units must be operated by franchisees. Ranked #143 and one of 16 companies new to the Top 200, Linc easily met this criterion with 85 percent of its franchise locations being operated by independently owned mechanical contractors. Another important qualification was systemwide sales, which consisted of the total sales in 2006 from both Linc's company- and franchisee-operated locations.

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As a global group of world-class service providers, Linc's franchise locations form the Linc Service Network, a growing, 135⁺-member organization spanning the United States, Canada and Bermuda. These locations, known as Linc Service® Contractors, follow the disciplines of the Linc System® in delivering preventive maintenance – as well as heating, ventilation and air conditioning (HVAC) service and bundled energy solutions – to the commercial market. So far this year, Linc has added 12 new franchise locations to its service network.

"We're very proud to be associated with the top franchise organizations in the country," said Linc Network, LLC President & CEO Scott Giacobbe. "Receiving this kind of recognition is a strong tribute to the power and reach of the Linc Service Network. Our continued growth throughout the U.S. and beyond will enable us to reach even greater heights in the years to come."

Linc Network, LLC, headquartered in Pittsburgh, Pa., and Atlanta, Ga., is the franchisor of the Linc System, a business format for operating a commercial heating, ventilation and air conditioning (HVAC) service business. Founded in 1979, the Linc Service Network provides energy solutions to commercial building owners worldwide. For more information, visit Linc's Web site at www.lincservice.com. Linc Network, LLC, is part of The Linc Group (TLG), one of the nation's most innovative providers of facility performance services to building owners and operators. TLG maintains its corporate office in Irvine, Calif. Collectively, TLG companies service more than 15,000 facilities in 42 states and select international markets through a professional workforce totaling more than 2,400 employees. For more information about TLG and its companies, visit www.thelincgroup.com.

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