



NEWS RELEASE

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H.E. NEUMANN COMPANY'S JEFF SHEPHERD NAMED 2005 LINC SERVICE[®] SALES MANAGER OF THE YEAR

Seasoned Sales Professional Wins Annual Award Twice in Three Years

PITTSBURGH, April 19, 2006 – For the second time in three years, an H.E. Neumann Company employee – the same employee – has been named the Linc Service Sales Manager of the Year.

Jeff Shepherd – sales manager at H.E. Neumann, a Linc Service[®] Contractor in Wheeling – received the honor for a second time during the recent 2006 Linc Service Continuing Education Conference in Atlanta. Shepherd first won the award in 2003. A highly competitive honor, the Sales Manager of the Year is awarded annually to the member of the Linc Service[®] Network who rates the highest on a host of performance criteria, namely the total number of all quarterly bookings and the ability to coach and assist their sales representatives. To be considered for the award, sales managers first must be nominated by the principal, general manager, or area vice president at their respective franchise location.

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SHEPHERD NAMED SALES MANAGER OF THE YEAR – 2

“Jeff’s performance – not just in 2005, but in all his years with H.E. Neumann – directly reflects the best of what the Linc Service Network offers,” said Linc Network, LLC President and CEO Scott Giacobbe. “He continues to display outstanding leadership as a vital member of his organization, and I know he is very proud of this accomplishment. On behalf of everyone at Linc, I applaud Jeff for showing us how to set the pace for the rest of the HVAC industry.”

In recognition of the Sales Manager of the Year award, Shepherd and a guest attended Linc Network, LLC’s “All-Star Diamond Event” held at Marriott’s Harbor Beach Resort & Spa in Fort Lauderdale, Fla., in March. Shepherd has served in various sales capacities over an eight-year span for H.E. Neumann Company, a Linc Service Contractor since 1993 with four franchise locations in West Virginia and Pennsylvania. H.E. Neumann has been providing preventive maintenance to customers throughout the tri-state area for more than 80 years.

Linc Network, LLC, headquartered in Pittsburgh, Pa., and Atlanta, Ga., is the franchisor of the Linc System™, a business format for operating a commercial heating, ventilation and air conditioning (HVAC) service business. Founded in 1979, the Linc Service Network provides energy solutions to commercial building owners worldwide. For more information, visit Linc’s Web site at www.lincservice.com. Linc Network, LLC, is part of The Linc Group (TLG), one of the nation’s most innovative providers of facility performance services to building owners and operators. TLG maintains corporate offices in Houston, Texas, and Irvine, Calif. Collectively, TLG companies service more than 15,000 facilities in 42 states and in select international markets through a professional workforce totaling more than 2,400 employees. For more information about TLG and its companies, visit www.thelincgroup.com.

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