



Linc Network, LLC Names 2009 Award Winners at Annual Conference

February 23, 2010

PITTSBURGH, PA. – Linc Network, LLC honored numerous franchise locations and their employees for their dedication, service and performance at the 2010 Continuing Education Conference held at the Hyatt Regency Atlanta in Atlanta, Georgia, January 21 – 23, 2010. Designed around the theme “Fired Up for the Future,” the three-day conference brought together nearly 700 Linc Service Contractor personnel from around the world not only to honor many companies and individuals for their dedication and successes, but also to provide a forum for the elite group to discuss best practices within the commercial HVAC industry, including the latest energy-efficiency solutions.

Linc Network’s highest annual honor – the Contractor of the Year Award – was presented to the contractor who displayed unsurpassed organizational performance in the categories of overall activity growth, maintenance base growth, sales performance, gross and operating profit, and implementation of the Linc System. For the fourth year in a row, Calgary-based Trotter & Morton Facility Services, Inc. earned the elite award for their achievements in 2009.

“It is an honor for our team to have achieved this award once again and the pride I have in them is overwhelming,” said David Ryan, Trotter & Morton’s Principal. “We achieved this award due to a very close adherence to the Linc System. Our success is that the system ensures we are thorough, accountable, and deliver on our promises.”

Four Linc Service Contractor employees also received special recognition during the conference, as Linc executives presented them with Employee of the Year Awards. These awards are given to employees who each rate the highest on a host of performance criteria for their respective job categories.

The 2009 Employees of the Year are as follows:

- Shawn Yadon – Service Representative of the Year from Temp Control Mechanical Service, in Longview, Washington
- Mike Higden – Service Manager of the Year from Trotter & Morton Facility Services, in Calgary, Alberta
- Catherine McKenzie – Sales Manager of the Year from Trotter & Morton Facility Services, in Calgary, Alberta
- Carol Litmer – Business Systems Manager of the Year from Linc Services, LLC, in Dayton and Columbus, Ohio

In recognition of their awards, each winner will receive a trip for two to Linc Network’s All-Star Diamond Event at the Loews Portofino Bay Hotel at Universal Orlando in Orlando, Florida, in April.

The Diamond Award is the most esteemed individual sales honor that is given to select individuals who showcase exemplary talents through their professionalism and noted sales successes. Twenty-three sales representatives were awarded with this esteemed honor and will join the Employees of the Year at the All-Star Diamond Event in Orlando this year.

Additionally, two individuals – Dan Klein of Linc Services, LLC, Florida and Mike Miller of Star Service, Inc. in Baton Rouge, Louisiana – were presented with the prestigious Don Lehr Passion Award. The Don Lehr Passion award is awarded to individuals who exhibit traits similar to Don Lehr, Linc's Director of Staffing Services, who passed away in 2008. These traits include dedication, professionalism, passion for Linc and zest for life.

In addition to honoring many individuals and franchise locations with well-deserved awards and recognition, the conference also provided attendees with the opportunity to participate in a number of informative sessions and roundtables geared towards their specific job categories, as well as a keynote speech delivered by the entertaining and talented Dan Thurmon. The conference also featured Linc Network's largest-ever Vendor Showcase, comprised of a record number of industry-leading service and supply vendors. Most notably, the conference provided an outlet for the contractors in attendance to share best practices and network with their fellow Linc Service Contractors.

"Amidst the current economic challenges, we found this year's conference to be one of the most important and beneficial events we've hosted yet," said Scott Giacobbe, Linc Network's President & CEO. "This conference not only allows us to honor elite individuals and locations amongst the group, but also provides us with a forum to share best practices and collectively strengthen the power of the Linc Network."