

December 15, 2017

Build Champions Part 2

The [TEGG Key Strategic Essentials](#) were established to help every TEGG franchise grow their business. We aim to illustrate how each essential can help you do that through implementation of the TEGG system. In this month's feature, we will spotlight "*Define Clear Goals and Objectives*" and "*Utilize Employee Onboarding Plans*" to help you **Build Champions**.

Leadership Development – Build Champions*Define Clear Goals and Objectives and Utilize Employee Onboarding Plans*

Many of us in the TEGG network had our best year ever in 2017 by either reaching or surpassing our goals. Make sure your employees are aware that their efforts are noticed and appreciated. It's important to remember to take time to recognize the hard work and time they put in every day to help your company succeed. It goes a long way, especially during the holiday season.

Take time to recognize the accomplishments and challenges your team members experienced this year and look for ways to transform those situations into opportunities.

Meet with your team members individually to review their performance in 2017, and discuss their goals and work to set higher goals for 2018. What do they hope to accomplish in 2018? Once you understand their goals, think of ways to help them achieve those goals – whether it be additional training opportunities through [TEGG University](#), discussing paths to advance within your organization, or developing detailed plans to succeed in their current roles. Now is the time to start enrolling in training courses and arranging schedules and plans to put your entire organization on the path to success.

If there are plans to expand your team in 2018, remember to start off on the right foot with TEGG's [New Employee Onboarding](#) plans. These plans cover all positions within the TEGG network, and provide information and education opportunities to help new employees learn the knowledge, skills and behaviors necessary to become an effective and successful part of your team.

With a well-laid plan, TEGG's tools and a supportive network behind you, you will be on the path to achieving success in the New Year. Happy New Year, and here's to making 2018 your *Best Year Ever!*



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