

## Recognize Your Team! Get All Sales Reporting Turned in by January 5, 2018, for Recognition at the 2018 Continuing Education Conference

### AVP Advice – December, 2017

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Happy Holidays everyone! Can you believe that 2017 is almost over and we are heading into another great year?

As we all know, [2018 Continuing Education Conference](#) is being held January 18 to 20, 2018, at the Hyatt Regency Atlanta. With the calendar quarter ending on December 31, it puts an extremely harsh time crunch on the processing of Sales Recognition and the Sales Program.

Please note that **ALL** sales reporting needs to be sent in ***no later than close of business Friday, January 5, 2018***. Any sales reports received after January 5, 2018, **will not** be processed for the 2018 Continuing Education Conference, which could result in a sales representative not being recognized on stage.

Please do not let this happen to one of your sales reps under any circumstance – recognition for hard work is vital for continued success.

If there are any questions, do not hesitate to your AVP as soon as possible so that we can all ensure that all of the sales reporting is complete in time for our event.

Thank you and happy holidays to you all! May your season be filled with joy, peace and good health!