Linc Service [®] **ProposalBuilder**

ProposalBuilder: Revolutionizing Proposals Across the Linc Service and TEGG Networks

ProposalBuilder[™]



ProposalBuilder, ABM Franchising Group's newest software solution, is available now and promises to revolutionize how TEGG and Linc Service contractors build proposals!

About 50 percent of the Linc Service and TEGG networks are taking advantage of ProposalBuilder's intuitive system to build, deliver and execute proposals, while gathering client-based analytics to provide an unprecedented insight into clients' interests and needs.

"Proposal Builder creates proposals that I am proud to use. I love the fact that we can add any information, pull in a flyer, chart, graphic and add it right into the proposal. It creates a truly professional looking agreement that obviously adds to our professional appeal."

Toby Schwartz, Account Executive ABM Building Services - Alexandria, Va.

"With how easy it is to enter proposals into ProposalBuilder, I would recommend that everybody sends an electronic version of their proposals to their prospects to take advantage of the program's tracking abilities."

> Bo Kendall, Electrical Services Specialist Seahurst Electric, Inc.

"ProposalBuilder is very user friendly and easy to start using with very little training. The ease of being able to type up a proposal and, in the same program, email a link directly to the client for approval saves a lot of time. It's very useful to know when a customer is viewing or revisiting a quote."

Jessica Smith, Operations Manager ABM Building Solutions - Benicia, Calif.

"Our clients like the format, and it sets us apart from our competitors. I recommend ProposalBuilder because it gives clients the opportunity to sign proposals electrically and return it quickly."

> Elmore Taylor, Service Technician ABM Building Services – Virginia Beach, Va.

ProposalBuilder allows sales teams to create online sales materials using existing information to create, send, track and execute customized proposals and sales agreements from their office or mobile device.

It allows on-the-go updates to existing agreements, and lets clients review, interact with and approve sales materials from any device. It also instantly delivers text messages or email alerts to the sales team when clients open proposals, which pages they examine and how much time is spent on each page to give the team insight into clients' specific interests. The program's design also allows for it to be customized to meet each franchises' individual needs.

View a short informational video on ProposalBuilder here, which was shared during the 2017 Continuing Education Conference.

ProposalBuilder is customized for each franchise and has an initial startup cost of \$750 per franchise or branch. It comes with a single license, and a \$63 per month fee for each additional license.

You can get started with ProposalBuilder today by signing up here or by contacting your AVP.

Want more TEGG news and announcements? Stay up-to-date with Linc Mobile by visiting <u>TEGG.com/news</u> from your computer or mobile device.