

From the Desk of Scott Giacobbe

December 23, 2016

As we close out 2016, I am pleased to reflect back on the successes achieved throughout the year and eager to see what new heights we will reach in 2017. It truly has been the *Best Year Ever* for many of us in the TEGG network.

I look forward to kicking off the New Year with the [2017 Continuing Education Conference](#) in January. I'm excited to share that the 2017 event is on track to be the largest one ever, with almost 1,100 attendees registered and over 70 vendors exhibiting at our Vendor Showcase. This event is not only an opportunity to celebrate the achievements of team members over the past year, but also an opportunity to learn how to *Amp It Up* in 2017 - by sharing best practices and proven paths to success from top-rated speakers, best-in-class educational sessions, and through making lasting connections with valuable networking opportunities. Among the many amazing speakers at the event, we're very excited to host best-selling author and internationally acclaimed Dan Lier, "America's Coach," as our keynote speaker. Perennial favorite John Kennedy will be joining us as well for can't miss sessions to help increase sales and revealing how to create lucrative new opportunities.

I encourage you to use this event to personally connect with the leaders of the TEGG network, our speakers, and our vendors to build mutually beneficial relationships. Networking gives you a chance to grow your knowledge by incorporating proven, winning practices as well as products and services to help your company grow.

I believe that with your persistence, the tools to success and a supportive network behind you, you will achieve much in the year to come. Happy New Year and here's to making 2017 another *Best Year Ever*!



Scott Giacobbe
President